



Is giving through a community foundation right for your clients?

Seven questions
for estate and
financial advisors.

1. Do I have clients who care deeply about their community?
2. Do they give to more than one charitable cause?
3. Are they interested in creating a personal or family legacy in their community?
4. Are they considering the creation of a private foundation, but are concerned about cost and administrative complexity?
5. Would they like to stay personally involved in the use of their gift dollars?
6. Do they want to receive maximum tax benefit for their charitable contributions under federal law?
7. Do they place a priority on sound financial management of their contributions?

If you answered *yes* to any of these questions, your clients would benefit from knowing more about their local community foundation. We'd be happy to help you make an introduction.